

AI-Powered Financial Planning & Analysis



Gain a holistic, data-driven view of key drivers impacting financial performance for greater efficiency and lower cost

What are the main drivers of financial performance, and how can we optimize them?

How accurate are our forecasts vs. actuals, and what factors contributed to any variances?

What is the expected cash flow for next quarter and will it support our strategic initiatives?

FP&A Challenges Today

Corporate finance teams are the backbone of organizational decision-making. Yet despite having access to more financial and operational data than ever before, they face numerous data and analytics challenges in creating timely and accurate revenue and profitability forecasts, identifying the root cause of budget variances, and performing sensitivity analysis in a scalable manner. These hurdles aren't merely technical inconveniences—they represent significant barriers to ensuring strategic alignment and supporting operational efficiency, as teams struggle to optimize cash flow, manage working capital effectively, and maintain healthy operating margins. Fortunately, AI can help.

AI-Powered FP&A

Tellus is a modern AI analytics platform designed to overcome the challenges associated with financial and operational data analysis. The platform allows FP&A teams to quickly unify data from ERPs, expense management platforms, FP&A tools, and various business partner systems (e.g., marketing, sales, R&D, etc.) to help support the FP&A team's critical job of helping business leaders make better decisions.

Why Tellus for FP&A Augmented Analysis

The Tellus platform allows FP&A experts to unlock the value of their data in several ways:



Automatically analyze millions of data points to discern signal from the noise and spot true cost drivers, root causes of budget variances, and spot risks/opportunities.



Ask and answer critical financial questions related to cash flow, financial performance, and more, unlocking value across the entire organization.



Enable no-code forecasting of revenue, profitability, and cash flows without the need for data experts, freeing up more time to develop insightful recommendations.



Unify and enrich data from across the business in an AI-assisted manner for a 360 view of business performance, enabling deep financial analysis.

AI-POWERED FP&A USE CASES

Automated Budget Variance Analysis

Empower rapid, automated budget variance detection with seasonality-adjusted, ML-based anomaly identification and precise threshold-based variance spotting. Go beyond simply knowing WHAT variances occur—gain instant insights into WHY they happen, with automated root cause analysis that uncovers the underlying drivers and key contributors behind each variance.

Augmented Financial Narrative Generation & Communication

GenAI alleviates the time-intensive task of transforming complex financial data into tailored, presentation-ready insights for various business partners, from marketing to sales and R&D. With automated narrative generation, FP&A teams can quickly turn numbers into role-specific, easily digestible stories, making it simple to deliver insights and recommendations that resonate with each audience—without spending hours creating slides or rephrasing data.

Real-Time Performance Monitoring

Effortlessly track and visualize critical financial metrics across the business, integrate new data sources for enriched analysis, and explore fully granular data with infinite drill-down capabilities with sub-second speed. Generate shareable, downloadable reports and dashboards to maintain a clear view of financial health. Use conversational AI for rapid Q&A on any metric and leverage automated insights to uncover key drivers behind shifts in operating margins, profitability, cost-to-revenue ratios, and beyond.

AI-Assisted Revenue, Profitability, & Cash Flow Forecasting

Enhance financial forecasting speed and accuracy via fully explainable, no-/low-code predictive modeling to generate revenue, expense, and cash flow forecasts. Easily embed these forecasts into live Vizpads for performance tracking and unlimited sharing across the organization.

Dynamic Scenario Planning & Sensitivity Analysis

Stay agile in volatile markets with a conversational what-if interface that simulates a range of financial scenarios and variables, instantly visualizes potential outcomes, and empowers teams to adjust forecasts on the fly. Respond to shifts with confidence and speed, ensuring your strategies remain resilient and adaptive.

Success Story

The FP&A team at a global consumer goods company faced persistent delays analyzing budget variances across their ERP systems, marketing, and supply chain teams due to manual, labor-intensive manual data aggregation, making it challenging to provide timely, actionable insights to business partners. This lack of speed and precision in variance analysis left the company vulnerable to overspending and missed opportunities for real-time budget adjustments.

Now, with Tellius, the team detects budget variances in real-time across key data sources, automatically pinpointing drivers like raw material costs, marketing fluctuations, or unexpected sales shifts. Tailored, automated insights provide each department with clear, actionable recommendations—no need for manual deep dives.

30%
60% reduction
in variance analysis time

15% decrease
in variance-related
spending issues

Real-time, tailored
insights for strategic
budget adjustments